

MARCUS A. SOUTHWORTH

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Highly effective financial advisor, investment banker, venture capitalist, creative innovator, strategic planner, negotiator, and persuasive communicator. Successful career completion of hundreds of millions of dollars in asset-based and project financing. Raised over a hundred million dollars of venture capital for several start-up companies.

PROFESSIONAL EXPERIENCE

SOUTHWORTH COMPANIES-- SOUTHWORTH INTERNATIONAL

Salt Lake City, Utah

2003-2011

President/CEO

Partnership Development, Financial Structuring and Advisory Services.

- Current CEO of **SunWorth Development Group**. A Chinese based Joint Venture Company between Southworth International USA and Bestsun Energy CHINA (a natural gas pipeline company in Langfang, China) This is a project development of 30 sq. km. of land concessions awarded to Bestsun by Langfang municipal and Hebei Provincial governments in China. The JV has gathered a world class team of experienced companies to support the development and construction of a state of the art, high tech, eco-friendly industrial development park 25 miles south east of the capital city, Beijing, China.
- Current President of **Western Utah Copper Company** and **Copper King Mining Company**.
 - Board Member and Financial Advisor to Western Utah Copper Company and Copper King Mining. Structured and arranged over \$50 million in financing for the company through institutional investors and private individuals. Investor proceeds were used for operations, mining activities, and the construction of a concentrator/ flotation mill in Milford, Utah. Appointed President of Copper King in early 2010 and currently a contributing member to the company in a process of restructuring under Chapter 11 of the Bankruptcy Code.
- Served as Negotiator, Business Advisor and Consultant to **Qingdao Iron and Steel Ltd Co.** in the \$80 million acquisition, dismantling and shipping of the principal steel making assets from **Geneva Steel, LLC**. Southworth served as the company's chief liaison while working with Geneva corporate officers, legal counsel, negotiating with various parties and resolving business issues related to the dismantling of 50,000 metric tons of equipment and its shipment to China. The project was completed February 15, 2006.
- Successfully negotiated a \$70 million demolition and scrap steel purchase contract on behalf of an Asian client; **Universal Scrap Metals, Inc/ CST Environmental, Inc.**. The contract included the complete demolition of Geneva Steel, Inc. at Vineyard, Utah the largest US steel mill west of the Mississippi River. The contract was the largest demolition and scrap steel purchase contract in the US for 2004.

SENTRY FINANCIAL CORPORATION, Salt Lake City, Utah

2001- 2003

Senior Vice President /International Finance

- Served as an official Financial Advisor and Business Consultant to **President John A. Kufuor, Republic of Ghana**. Developed a structured countertrade with the intent of creating a financial mechanism for the

construction of 400 km of divided highway in Ghana. Worked with 12 Provincial Governors, Department Ministers, legislators and made regular reports to the President and his Cabinet members.

- Originated, and negotiated the purchase for a debtor in possession re-organization structure of Ghana Airways.
- Promoted a Receivables Finance Program for Ghana commodities to stimulate and build foreign exchange reserves and to finance specific infrastructure projects.
- Served the Ministry of Industry to develop a \$50 Million Equity Fund for business development projects.
- Committed to the National Investment Bank of Ghana ('NIB') to provide \$20 million in business loans for 2003-2004. Also to develop correspondent relationships with International Banks.

Financial Services/ Africa and South America

- Provided loans, financial consulting and advisory services to governments and institutions for various projects. Traveled to many countries in Africa and South America and met with Heads of State, Ministry level officials, and others to identify and understand financial challenges. Assisted in the structuring and presentation of programs and plans designed to financially engineer creative solutions. Integrated solutions through multi-lateral organizations and government agencies where appropriate.
 - Worked in Nigeria, Angola, Gabon, Coted'Ivoire, Ghana, Liberia, Zimbabwe, Namibia, Senegal, South Africa, Venezuela, Colombia, Ecuador, Chile and Argentina.

PERSONAL AND INDEPENDENT HUMANITARIAN ACTIVITIES

2001-2003

- Identified the need for medical supplies in Ghana. Coordinated the contribution and shipment of nearly \$1 million of medical equipment and supplies that were shared with one private and three public hospitals.
- Identified the need for school books in Ghana. Coordinated the contribution and shipment of 79,000 new school books for children grades 1-8.
- Arranged for 2500 Church related books to be donated to Lagos Nigeria Stake.
- Continues to identify opportunities that contribute to improvement of the quality of life for people everywhere.

BELLWETHER COMPANIES. Mesa, Arizona and Salt Lake City, Utah

SOUTHWORTH INTERNATIONAL CORPORATION Mesa, Arizona

1986—2001

Co-Founder/ Chief Executive Officer

- Promoted and directed the global financial service initiatives of the company.
- Founded **InterCare, Inc.** to manufacture and sell portable hospitals and medical clinics throughout Central and South America.
- Venture Capital activities: Investor of seed capital and provided management oversight for several early stage companies: **In-Store Digital Media, Inc.**; **Alta Health, Inc.**; and **Maricopa Refining Company**. In addition to a significant personal investment, structured and arranged over \$60 million of equity financing through private equity partnerships and institutional investors.
- 1990 to 1991, served as Financial Advisor to the **Ministry of Defense in Czechoslovakia**; Assigned to work with government officials to convert the largest military airbase in Central Europe to a passenger airport. Collaborated with **US Department of Defense, FAA, Magnavox, Grumman, Allied Signal, KPF, McDonald Douglas, Westinghouse**, and many others. Arranged financial contributions from **USTDA** and others for environmental and project studies. Assisted in the financial structuring, promoted RFP's and bid coordination with international companies.

- 1992-1994 Designed a strategic business plan for **Leciva a.s.** the largest pharmaceutical company in Czechoslovakia. Managed the implementation of that plan for two years. Utilized the resources of world class corporations like **AT&T, Federal Express, Merck, American Home Products**, etc. that actively participated in cooperative Total Quality Management and benchmarking activities. Some of these activities resulted in long- term partnerships with Merck, American Home Products and others.
- Organized, promoted, managed and implemented TQM training programs for the **Czech Ministry of Defense**, and hundreds of corporate executives from many industries. Training focused on financial and operational strategies used in a free enterprise 'world class' competitive marketplace.
- Participated in financial structuring and arranged financing of several hundreds of millions of dollars in domestic and international asset-based and project finance transactions which include: ship financing; aircraft financing; **IBM** equipment lease portfolio sales; metropolitan bus fleets, and off-shore oil rigs financing in Africa, Europe, North and South America.

ALPHA TECHNOLOGY, INC., Salt Lake City, Utah

1983-1986

Vice President of Equity Placement

Equity Placement Director of a regional equipment finance company based in Salt Lake City, Utah. Structured and sold equity investments in leveraged equipment lease transactions with Fortune 1000 companies as the lessee; to banks, and institutional investors.

NATIONAL VIDEO LIBRARIES, INC.

1978-1982

Co-Founder/ Vice- President of Sales, Investment and Marketing

- Developed the first video rental store anywhere in the world.
- Raised necessary equity capital.
- Managed Sales Personnel.

FORMER AFFILIATIONS

Member	National Association of Securities Dealers ("NASD") Broker/Dealer with Series 22, 39, and 63 licenses. (not current)
Languages	Mr. Southworth has a facility with languages and cultures. Fluent in both Spanish and German. Low fluency levels in several other languages.
Family:	Mr. Southworth was married to Jill Higbee and had 6 children. Sadly, the marriage ended in divorce after 24 years of marriage. Remarried to Cherine Nordblad in 2005, who is the mother of six children. The combining of the two families was wonderful and practically seamless. Together, they have 12 children, 12 grandchildren and counting.
Religious:	Served a two year mission to Venezuela in years 1975-1977. Served 7 years as a tour guide at Temple Square in Mesa, Az. and Salt Lake City, Ut. Served 5 Stake Missions. Served many years as Gospel Doctrine and High Priests Quorum Instructor.